



Welcome

Make Every New City Feel Like Home

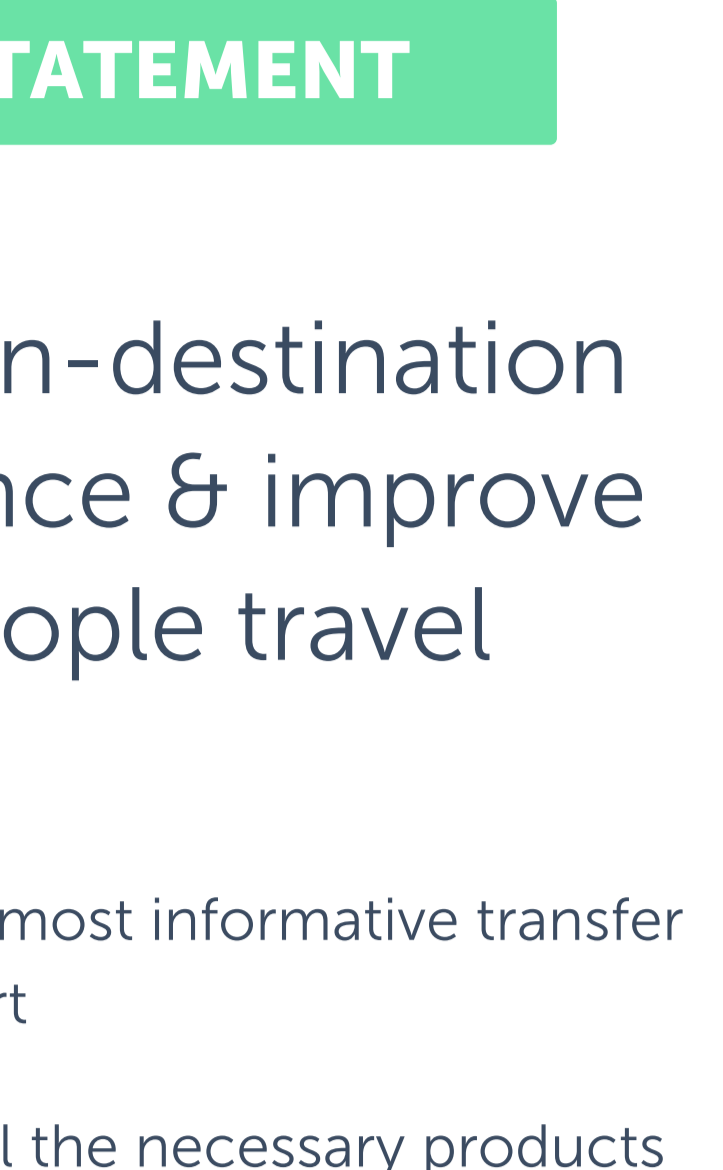


Q1 & Q2 2017

90,000 TRAVELERS

88 NPS SCORE

9 CITIES



MISSION STATEMENT

Redefine the in-destination travel experience & improve the way people travel

Provide the warmest, most informative transfer from and to the airport

Equip travelers with all the necessary products and services they need during their trip

Be available for any questions travelers may have throughout their stay

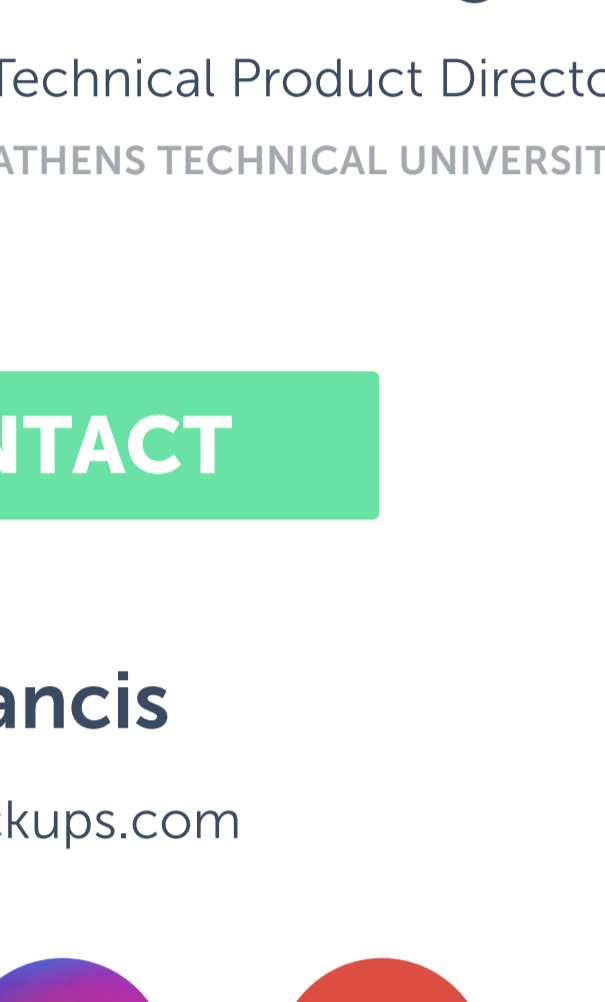
CO-FOUNDERS



Alex Trimis

Chief Executive Officer

STANFORD UNIVERSITY



Savvas Georgiou

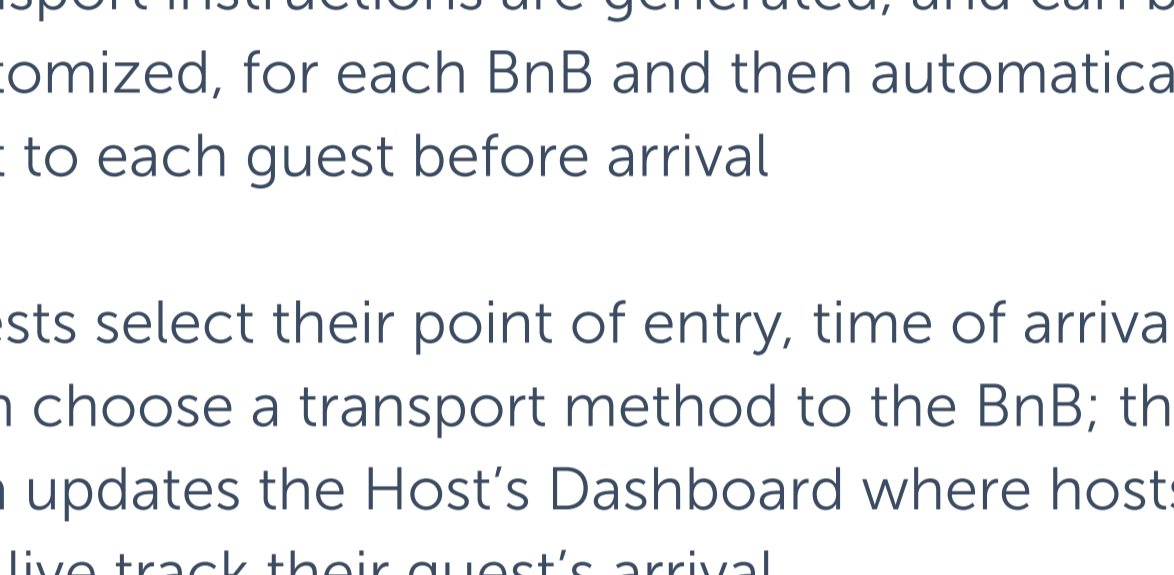
Technical Product Director

ATHENS TECHNICAL UNIVERSITY

PRESS CONTACT

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DOWNLOAD ASSETS



SEE GUEST REVIEWS



WELCOME FOR BNB HOSTS

Welcome for BnB Hosts is a tool built especially for BnB hosts to manage pre-arrival transportation communications with guests

Transport instructions are generated, and can be customized, for each BnB and then automatically sent to each guest before arrival

Guests select their point of entry, time of arrival and then choose a transport method to the BnB; this data updates the Host's Dashboard where hosts can live track their guest's arrival



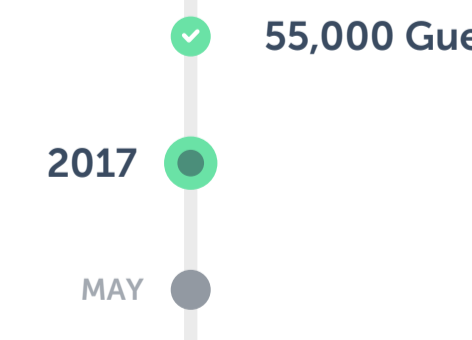
WELCOME FOR HOTELS

Welcome for Hotels is a tool designed to allow more streamlined checkin and checkout experiences for everyone

The tool provides the hotel with rich traveler data in order to equip the property with additional knowledge about their guests' travel preferences

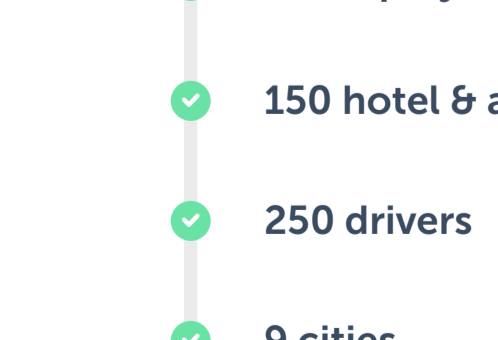
We monitor guests' flight details and provide real-time tracking, in case of delay

EUROPEAN TRAVEL STATISTICS



Europe was the most visited continent in 2016

2016 was the seventh consecutive year of growth in tourism arrivals for the EU as a whole



Tourism arrivals in the EU are projected to increase by 2%-3% in 2017 compared to 2016

Eurostat, European Travel Commission, Global Travel Statistics for 2016



COMPANY TIMELINE

2015

JANUARY

Welcome Founded in Athens, Greece

APRIL

First round of funding from Openfund & Galata Business Angels for 150K

YEAR IN REVIEW

First 2 employees hired

Operational in Athens & Santorini

13,000 Guests Welcomed

2016

JANUARY

Second round of funding from Venture Friends, Openfund & Melih Odemis for 445K

APRIL

Partnership with Web Hotelier

Gold Award - Best New Solution in Tourism from Greece Tourism Awards

Silver Award - Customer Service from Greece Tourism Awards

NOVEMBER

Third round of funding from Venture Friends, Openfund & Melih Odemis for 630K

YEAR IN REVIEW

8 employees globally

Added Thessaloniki, Rome, Barcelona & Madrid

55,000 Guests Welcomed

2017

MAY

Added Paris & Crete

JUNE

Top 10 finalist for Hellenic Entrepreneurship Award

Partnership with CloudBeds

Dashboard management system for Airbnb hosts

Q1 & Q2

22 employees globally

150 hotel & apartment partners

250 drivers

9 cities

90,000 Guests Welcomed

IN THE NEWS

"We have companies like Welcome...which have significant potential to become large companies."

Apostolos Apostolakis, Taxibeat

Fortune Greece, 40 Under 40 2017

"Cloudbeds is happy to partner with Welcome Pickups, which will provide Cloudbeds customers and their guests with another positive touchpoint. Independent properties are always looking for new ways to personalize their guests' travels and Welcome Pickups will help them do that."

Adam Harris, CEO of Cloudbeds

